|  |  |
| --- | --- |
| Title | Hyperscale – Data Architect |
| Position reports to: | TBC |
| Team: | Pre Sales/Delivery |
| Department: | SCC Hyperscale |
| Employment status: | Full-Time |

|  |
| --- |
| Role Description |
| Specialist Computer Centres are Europe’s leading provider of IT services and solutions. Demand for our Hybrid Infrastructure services continues to grow both from existing and new customers creating a real career opportunity for a talented individual to join our team.Working with customers to understand their business data challenges and develop data solutions to meet these requirements. Working alongside the broader Hyperscale solution architects to ensure close integration with our public cloud standards.As a data specialist this person will have experience in the following areas:* Designing data platforms across BI, MI or analytics solutions
* Azure Synapse, Azure Fabric and Microsoft data stack
* Azure data services expertise (Azure Data Factory, Azure Database services)
* Creation of data architecture strategies
* Lead the development of design and standards covering the end-to-end data life cycle
* Translating business requirements into deliverable data solutions; that include data streams, integrations, transformations, storage, reporting and analytics (BI).

Key Responsibilities* You will work collaboratively with account teams to determine the best engagements for a given opportunity to maximize customer benefit and accelerate deals success. You will use your technical knowledge to show customers an inspiring digital vision, across all Public Cloud workloads, as well as deeper engagement in your core specialism.
* You will map the agreed customer vision into a strategy for implementation, resolving concerns, removing technical blockers, and validating a strong business case for investment.
* You will work with the customer, wider account team resources and our partners to orchestrate a roadmap for implementation.
* Uses knowledge of customer context, and deep technical, domain, and industry knowledge to build credibility with customers.
* Leads and ensures complex technical wins (e.g., cross-workload, cross-team, cross-geo, subsidiary-level impact) by establishing rules of engagement (e.g., role boundaries, handoff strategies), coaching others (e.g., technical sellers, account teams), leveraging knowledge of processes (e.g., Managed Service Provider [MSP], Managed Certified Professional [MCP]), tools, and programs (e.g., FastTrack, End Customer Investment Funds [ECIFs]). Ensures alignment of Microsoft technologies with future sector standards and requirements by working with industry boards and driving customer case studies and references.
* Leverages knowledge of resources (e.g., roles, Microsoft Technology Center [MTC], demo sites, virtual sites) and proactively engages product teams (e.g., engineering) to remediate escalated technical blockers by conveying impact and anticipating and addressing future potential blockers based on needs.
 |
|  |

|  |
| --- |
| Attributes of Successful Candidate |
| * Passionate about data services.
* Logical and process orientated; ability to understand the customer’s journey.
* Confidence and the ability to challenge norms and existing processes.
* Able to prioritise and manage a broad range of inputs to ensure focus, impact and delivery is achieved.
 |

|  |
| --- |
| Skills, Knowledge & Experience |
| The ideal candidate will be self-motivated with proven ability to define and lead a product operations function at an MSP.SkillsEssential:* Minimum 5 years’ experience working in Azure/AWS infrastructure or data roles.
* Minimum 5 years’ experience working in a technology service provider; understands the role of an MSP.
* Bachelor’s degree/University degree
* Demonstrable evidence of working with customers to develop data solutions resulting in successful business outcomes
* Experience driving operational best practices into a corporate environment.
* Strong communication (verbal & written), organisational, data interpretation, analytical, presentation, interpersonal, influencing and leadership skills.
* Demonstratable experience with Microsoft Data Services Portfolio including Data Warehouses, Data Factory and Synapse
* Experience in Data Architecture role with an understanding of architecture frameworks, data modelling and data warehousing
* Experience defining data lake and data warehousing architectures and supporting schemas and pipelines
* Experience with Cloud based ETL/ELT technologies and reporting tools, Power BI

Desirable: * Experience working within the Public Cloud.
* Experience with PostgreSQL and Oracle Database engines
 |